


# InterGlobe Enterprises

CORPORATE  
OVERVIEW





**InterGlobe Enterprises** is a large Indian conglomerate with ventures in **Aviation, Airline Management, Hospitality, Travel Commerce, Education and Real Estate.**



# OUR GROWTH STORY



# OUR GROWTH STORY

## InterGlobe Hotels

Our joint venture with Accor, established to develop a network of 'ibis' hotels throughout India.



## InterGlobe Aviation (IndiGo)

India's largest airline with offering low fares, being on-time and delivering a courteous and hassle-free experience.



## InterGlobe Education (SAME)

School for Aircraft Maintenance Engineering offering two year course in Aeroplane Turbine & Avionics category.



1989

2004

2005

2006

2013

2017



## InterGlobe Air Transport

One of the leading airline management companies in India, managing a broad spectrum of Passenger and Cargo operations.



## InterGlobe Technology Quotient

Providing cutting edge travel technology solutions with unmatched inventory options for customers across Asia Pacific.



## Advanced Pilot Training

Our Joint Venture with CAE to offer pilot trainings, in a state-of-the-art facility, utilizing the benefits of the most advanced technology.



## InterGlobe Real Estate

A business venture to create & manage commercial and mixed use real estate in India with an aim to create a portfolio of quality yielding assets.



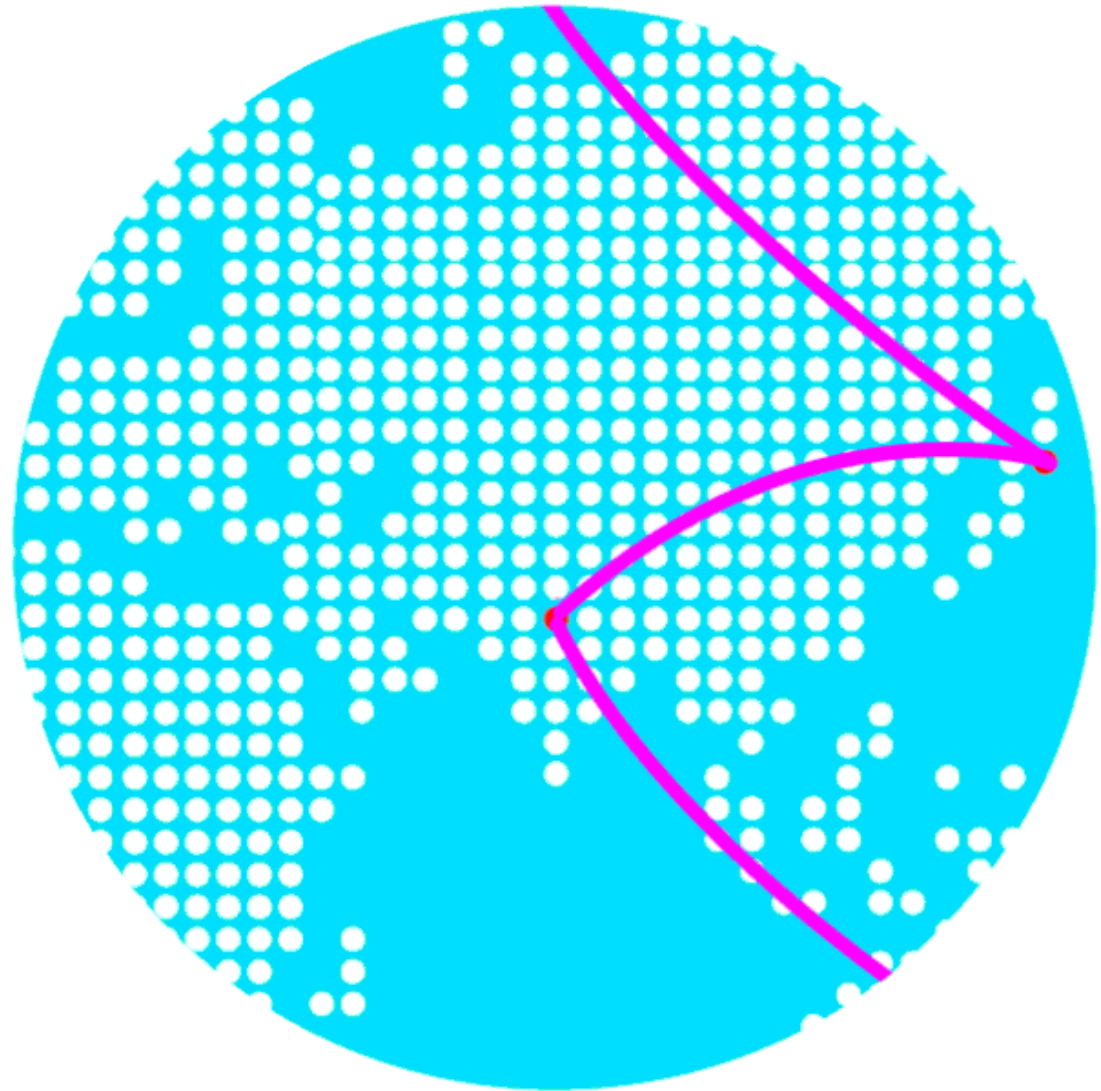
# OUR GROWTH STORY

**27+**  
countries

**95+**  
cities

**130+**  
offices

**27000+**  
employees



# OUR LEADERSHIP

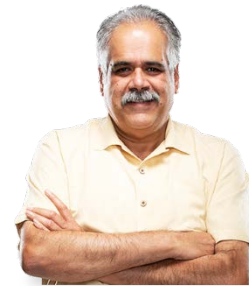


# OUR LEADERSHIP TEAM

**KAPIL BHATIA**  
Executive Chairman,  
InterGlobe Enterprises



**RAHUL BHATIA**  
Group MD,  
InterGlobe Enterprises



**NEENA GUPTA**  
Executive Director – Strategy and  
M&A, Group General Counsel,  
InterGlobe Enterprises



**PANKAJ MADAN**  
Group CFO,  
InterGlobe Enterprises



**ROHINI BHATIA**  
Chairperson,  
InterGlobe Foundation



**KS BAKSHI**  
Group Head - HR,  
InterGlobe Enterprises



**RAGINI CHOPRA**  
EVP – Corporate Affairs  
InterGlobe Enterprises



**ALOK MEHTA**  
Group Chief Corporate  
Governance Officer,  
InterGlobe Enterprises



**ANIL PARASHAR**  
President & CEO,  
InterGlobe Technology Quotient



**SIDDHANTA SHARMA**  
President & CEO,  
InterGlobe Air Transport



**JB SINGH**  
President & CEO,  
InterGlobe Hotels



**AMIT KHANNA**  
CEO,  
InterGlobe Real Estate



**DEEPAK BRARA**  
Head – Education & Special Projects  
InterGlobe Education



# OUR VALUES AND COMPETENCIES







## VALUES

### Integrity

Observing financial and intellectual honesty, taking personal responsibility and facing reality, regardless of consequences.

### Customer Orientation

Always seeing things from the customer's perspective. Identifying the customer's unstated as well as emerging needs.

### Future Mindedness

Staying in touch with new developments consistently. Questioning existing assumptions, and making new ideas work.

## COMPETENCIES

Achieve results

Serve and delight your customers

Collaborate and partner with others

Engage, inspire and develop people

Nurture innovation, lead change

Think like an entrepreneur



# OUR BUSINESSES

Leader in aviation, hospitality and travel-related services





**INTERGLOBE**  
AVIATION

**AVIATION**

# InterGlobe Aviation

Operates India's largest airline: IndiGo



IndiGo is the **largest passenger airline** in India. It commenced its domestic operations in 2006 & international operations in September 2011.

The Airline operates as low-cost carrier with focus on three pillars – **offering low fares, being on-time and delivering a courteous and hassle-free experience.** IndiGo has become synonymous with affordability, punctuality, and reliability.



# Global Presence



## OPERATIONS

- Largest domestic airline (Market share of 48.2% as of September 2019).
- Fleet of 248 aircraft including 89 new generation A320 NEOs, 129 A320 CEOs, 22 ATRs and 7 A321 NEO.
- Operates over 1400 daily flights connecting 83+ destinations.
- IndiGo commenced its international operations in September 2011. Offers flights to international destinations, such as Bangkok, Colombo, Dhaka, Doha, Dubai, Kathmandu, Muscat, Sharjah and Singapore, Istanbul, Chengdu, Ho Chi Minh city & many more.
- Fourteen codeshare destinations beyond Istanbul on Turkish Airlines are also open for sale. They include, Athens (ATH), Budapest (BUD), Brussels (BRU), Tel Aviv (TLV) , Malta (MLA), Paris (CDG) , Dublin (DUB), Copenhagen (CPH) , Prague (PRG), Vienna (VIE), Zurich (ZRH), Amsterdam (AMS), London Gatwick (LGW) and London Heathrow (LHR) .

For more details visit [www.goindigo.in](http://www.goindigo.in)





**INTERGLOBE**  
HOTELS

**HOSPITALITY**

# InterGlobe Hotels

Joint venture between InterGlobe and Accor Hotels



InterGlobe Hotels, a joint venture between **InterGlobe Enterprises** and **Accor Asia Pacific (AAPC)** was established in **2004** for development of the 'ibis' network of hotels in **India, Nepal, Sri Lanka and Bangladesh**. This represents represents **one of the most significant financial commitments** made to the economy hotel segment in the country by any Indian conglomerate and international hospitality company.



# Redefining Budget Hotels in India



## Growing Network

- 23 ibis hotels to be operational with 4000 rooms by 2022\*.



## Pan India Presence

- 17 ibis hotels are currently operating in Mumbai, New Delhi, Gurgaon, Chennai, Jaipur, Bengaluru, Pune, Nashik, Bengaluru, Hyderabad, Goa, Navi Mumbai, Coimbatore and Kolkata.



## Operational Excellence

- ibis hotels are committed to quality and environment, with all its hotels ISO 9001 certified while ibis Gurgaon, ibis Mumbai Airport and ibis Pune are ISO 14001 certified hotels.

\*committed pipeline







**INTERGLOBE**  
TECHNOLOGY QUOTIENT

**TRAVEL**

**COMMERCE**

# InterGlobe Technology Quotient

InterGlobe Technology Quotient (ITQ), is the official distributor of **Travelport** in **6 markets** across **Asia Pacific region** including India and Sri Lanka.

ITQ provides its clients with cutting-edge travel technology solutions constituting unmatched inventory options, which aim to enhance business productivity and increase operational efficiency.



**Travelport** 



# Expansive Network and Innovative Products



## Growing Network & Reach

- Over 36,000 agency terminals across nearly 400 cities, with 19 dedicated offices and 15 resident representatives
- 16 training centers and 2 national service centers
- Market-share of more than 50% in India



## Innovative Product Offerings

- **Travelport Smartpoint (Galileo)** – A revolutionary point of sale solution used by our 67,000 travel agency partners.
- **Travelport Universal API**- Provides access to aggregated content, availability, pricing and functionality from multiple sources using a single interface.
- **Travelport Merchandising Platform** – Redefining airline growth with a new approach to merchandising





**INTERGLOBE**  
AIR TRANSPORT

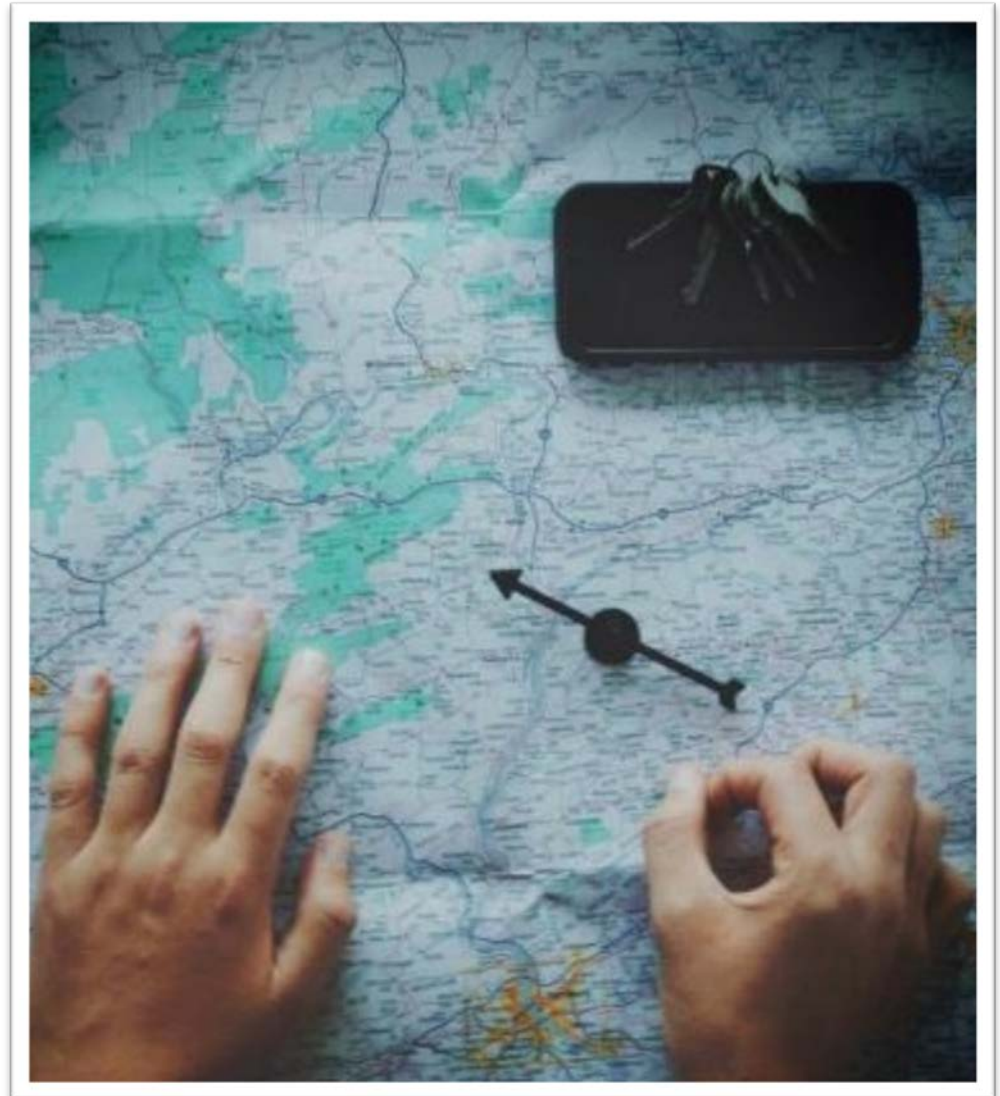
# AIRLINE MANAGEMENT

# InterGlobe Air Transport

Leading Airline Management Company in India



- InterGlobe Air Transport has a client portfolio of **over a dozen** of the world's **largest airlines** and a global car rental giant.
- It manages a broad spectrum of passenger and cargo operations for its clients.
- Passenger GSA clients include a mix of online and offline carriers - All Nippon Airways, Biman Bangladesh, China Eastern Airlines, Virgin Atlantic, Delta Airlines, Hertz Car Rentals, LATAM Airlines, Scandinavian Airlines, JetStar, Malaysia Airlines, TAROM and South African Airways
- Cargo GSA clients include Biman Bangladesh, Virgin Atlantic and Turkish Airlines .



# Unmatched market insights and operations



## INDIA'S LARGEST GSA

- National network across 13 cities with 2500 travel agents / tour operators and 400 corporates.
- Expertise in handling export of over 3.2 million\* kgs and import of 2.4 million\* kgs cargo per month.



## GLOBAL SALES NETWORK

- International sales network covering the UK, the UAE and Qatar.
- Clientele coverage in 6 continents

*\*As of August, 2019*





**ADVANCED**

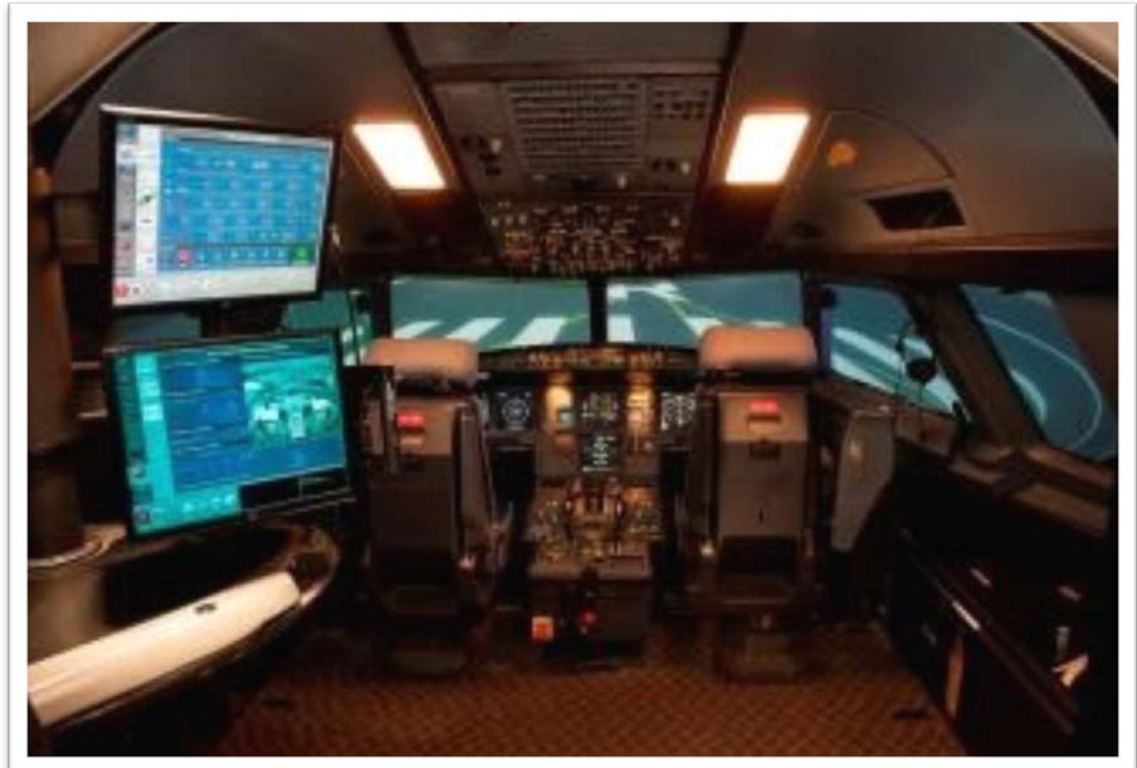
**PILOT TRAINING**

# CAE Simulation Training Private Limited

An advanced pilot training organization

CAE Simulation Training Private Limited (CSTPL), is a joint venture between **InterGlobe Enterprises** and **CAE Inc.**, a global leader in modeling, simulation and training for civil aviation and defense.

CSTPL is one of the **largest state-of-the-art pilot training facilities in India**, where aspirants can benefit from advanced training technology and experienced pilots can get their licenses renewed.





# Ultra-modern pilot training facility

in the National Capital Region (NCR) & Bengaluru



## LARGEST A320 APPROVED TRAINING ORGANIZATION IN INDIA

- EASA certified FSTD operator.
- All courses are DGCA approved and internationally recognized.
- Annual Capacity of over 30,000 training hours.
- The **Greater Noida facility** provides A320 type-rating, recurrent, conversion and jet indoctrination training for commercial aircraft pilots. Currently, it features **three CAE Series 5000 and two CAE Series 7000 XR A320** full-flight simulators certified level D. At this facility, existing pilots can also get their licenses renewed.
- Geographically expanding our footprint with **Bengaluru Centre** with sixth **A320 NEO Full Flight Simulator** and an upcoming pilot training center in **Gurugram**, in close proximity to New Delhi Airport.





**SAME**

**(School For Aircraft  
Maintenance Engineering)**

# InterGlobe Education

## School for Aircraft Maintenance Engineering



Established under InterGlobe Education Services Ltd (IGES), School for Aircraft Maintenance Engineering (SAME) is a DGCA approved school offering two year Aircraft Maintenance Engineering Course in the Category B1.1 (Aeroplane Turbine) & Category B2 (Avionics).

SAME is one of the finest school for Aircraft Maintenance Engineering in India, offering world-class education and practical knowledge through on the job trainings. The first batch started in July 2017.





**INTERGLOBE**  
REAL ESTATE

**REAL ESTATE**

# InterGlobe Real Estate (IGR)



InterGlobe Real Estate (IGR) currently manages funds and commercial real estate assets in excess of \$300 MN seeded by the parent, InterGlobe Enterprises. IGR aims to create one of India's leading real estate portfolios of high grade yielding assets by adding through a 'Buy' and 'Build' strategy to the current portfolio of more than 1 million sq. ft.

IGR is building a Formidable Real Estate portfolio with strong emphasis on the 3 Quality Pillars - Quality of Location, Quality of Building & Quality of Tenants.



# Portfolio

BUILDING NAME	LOCATION	LEASABLE AREA (SF)	PROMINENT TENANTS
<b>DLF CORPORATE PARK</b>	DLF City Phase 3, Gurugram	88,000	InterGlobe Enterprises
<b>GLOBAL BUSINESS PARK</b>	MG Road, Gurugram	67,700	IndiGo, China Club
<b>ECHELON</b>	Sector -32, Gurugram	1,09,200	InterGlobe Technologies
<b>PEGASUS</b>	Golf Course Road, Gurugram	89,100	InterGlobe Hotels, Korean Tourism, Levo, Nooba
<b>IGES</b>	Knowledge Park – III, Greater Noida	1,55,600	CAE, InterGlobe Education
<b>CADDIE</b>	Aerocity, New Delhi	94,600	Regus, Thai Airways, Lufthansa, Bombardier, Phillip Moris
<b>IBIS AEROCITY</b>	Aerocity, New Delhi	39,400	Kotak Mahindra Bank
<b>SKY VIEW CORPORATE PARK</b>	Sector 74 A, NH-8, Gurugram	2,34,300	TCS
<b>MISCELLANEOUS HOLDINGS</b>	Pan India	19,700	Jet Synthesis, Oriental Cuisine, InterGlobe Group Companies





**INTERGLOBE**  
FOUNDATION

**FOUNDATION**

# InterGlobe Foundation

Making a difference from the ground up

InterGlobe Foundation is committed to building a society that is **just, equitable and inclusive, utilizing resources in a sustainable** manner. We work towards building partnerships and supporting initiatives that bring together resources, expertise and vision in the areas of **Preserving Heritage and Culture, Promoting Livelihoods and Protecting the Environment.**

## Preservation of Culture and Heritage

The restoration of the tomb of Abdul Rahim Khan-i-Khannan is the first ever corporate sponsorship of conservation at any of India's national monuments. The project initiated in 2014 enables the Archaeological Survey of India and the Aga Khan Trust for Culture to plan the required conservation effort and ensure long term preservation of this significant and prominently located structure.





# Projects and Partnerships

## PROTECTION OF THE ENVIRONMENT

We believe that a safe, healthy and resource-rich environment is a necessity and also our responsibility. That's why our work at InterGlobe Foundation has a strong emphasis on environmental sustainability. Here, we focus on three key areas: **reduction of carbon footprint, afforestation and management & minimisation of waste.**

Over the years, we have partnered with several organisations to conserve the environment and minimise its degradation with the hope that present and future generations will continue to revel in nature's boundless beauty.



## LIVELIHOOD PROMOTION



Since 2015, InterGlobe Foundation (IGF) has been supporting endeavours that improve livelihood opportunities among marginalized communities with a special focus on women and youth. Our approach includes both, strengthening traditional occupations like agriculture or tailoring as well as introducing new occupations through programmes that are delivered in partnership with various organisations. Some current projects are:-

- **GramJyothi** - A women's livelihood project in Kurnool, Andhra Pradesh in collaboration with OMPLIS.
- **Pragati** - This project in collaboration with Dhritii, a Delhi based NGO, is aimed at improving the employability of women in rural Kamrup Assam.
- **Saksham** - Skill development programme to skill underprivileged youth to enhance their employability



# AWARDS AND RECOGNITIONS



# Awards and Recognitions

Some recent accolades for excellence across domains



IndiGo awarded the Passenger Choice Award for being the 'Best low cost carrier in Asia and South Pacific' at the APEX Asia Awards 2019



IndiGo awarded the 'Best Low Cost Airline-Asia' at the TripAdvisor's Travelers Choice Award 2019



IndiGo won a Silver Award in 'airlines' category at the afaqs! Buzziest Brands of the year 2019



ibis Pune Hinjewadi won the award of Best New Hotel of the Year at HICSA 2019.



InterGlobe Real Estate received the "Best Commercial Project" in North India award at CNBC AWAAZ real estate awards 2019 for its Project - Skyview Corporate Park, Gurugram.



IndiGo was awarded as the 4th **most punctual airline globally**: OAG Punctuality League 2018



CAE Simulation Training Private Limited won **Golden Peacock National Training Award – 2018**



IndiGo recognized as '**Best Low Cost Airline – Asia**' at the TripAdvisor Travellers' Choice Award 2018



IndiGo won the 'Companies with Great Managers' Award by People Business & Economic Times in 2018



InterGlobe Hotels has been recognized for Commitment to Engagement at the Aon Best Employer India 2018 Awards Ceremony



Travelport/ITQ awarded the **Best GDS** in India Travel Awards across all regions in 2015, 2016 , 2017 & 2018



InterGlobe Technology Quotient receives Golden peacock award for Risk Management in 2018



InterGlobe Hotels awarded the **Golden Peacock Award for Risk Management – 2017**



In 2017, InterGlobe was adjudged "**Best Employer in India, 2017**", for 10th successive year (2008-2017).



InterGlobe Enterprises awarded for **Excellence in Learning and Development** at SHRM India HR Awards 2017



InterGlobe Technology Quotient wins **IDC DX Omni Experience Innovation** Award at IDC 2017

For more details visit [www.interglobe.com/awards](http://www.interglobe.com/awards)





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