


# InterGlobe Enterprises

CORPORATE  
OVERVIEW





**InterGlobe Enterprises** is a large Indian conglomerate with ventures in **Aviation, Airline Management, Hospitality, Travel Commerce, and Education.**



# OUR GROWTH STORY



# OUR GROWTH STORY

## InterGlobe Hotels

Our joint venture with Accor, established to develop a network of 'ibis' hotels throughout India.



## InterGlobe Aviation (IndiGo)

India's largest airline with offering low fares, being on-time and delivering a courteous and hassle-free experience.



## InterGlobe Education (SAME)

School for Aircraft Maintenance Engineering offering two year course in Aeroplane Turbine & Avionics category.



1989

2004

2005

2006

2013

2017

2018



## InterGlobe Air Transport

One of the leading airline management companies in India, managing a broad spectrum of Passenger and Cargo operations.



## InterGlobe Technology Quotient

Providing cutting edge travel technology solutions with unmatched inventory options for customers across Asia Pacific.



## Advanced Pilot Training

Our Joint Venture with CAE to offer pilot trainings, in a state-of-the-art facility, utilizing the benefits of the most advanced technology.



## International Hotels Portfolio

Our growing portfolio of international hotels represents prime assets in some of the most sought after destinations.



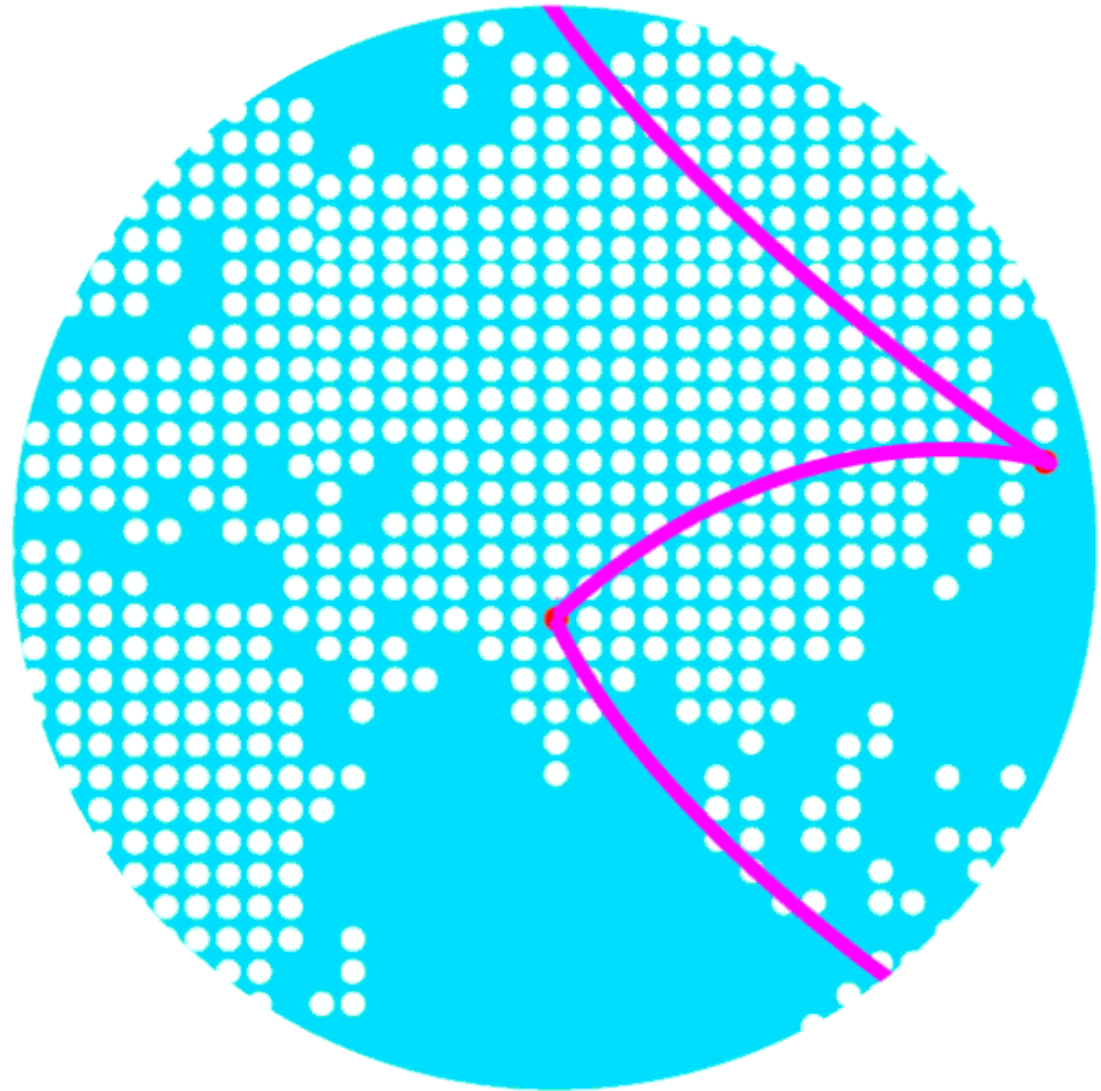
# OUR GROWTH STORY

**27+**  
countries

**100+**  
cities

**135+**  
offices

**26000+**  
employees

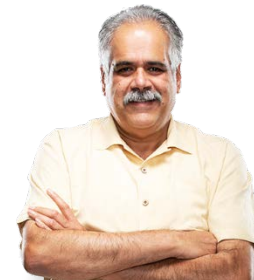


# OUR LEADERSHIP



# OUR LEADERSHIP TEAM

**KAPIL BHATIA**  
Executive Chairman,  
InterGlobe Enterprises



**RAHUL BHATIA**  
Vice Chairman,  
InterGlobe Enterprises



**NEENA GUPTA**  
Executive Director – Strategy and  
M&A, Group General Counsel,  
InterGlobe Enterprises



**PANKAJ MADAN**  
Group CFO,  
InterGlobe Enterprises



**ROHINI BHATIA**  
Chairperson,  
InterGlobe Foundation



**KS BAKSHI**  
Group Head - HR,  
InterGlobe Enterprises



**ALOK MEHTA**  
Group Chief Corporate  
Governance Officer,  
InterGlobe Enterprises



**ANIL PARASHAR**  
President & CEO,  
InterGlobe Technology Quotient



**SIDDHANTA SHARMA**  
President & CEO,  
InterGlobe Air Transport



**RAGINI CHOPRA**  
EVP – Corporate Affairs  
InterGlobe Enterprises



**JB SINGH**  
President & CEO,  
InterGlobe Hotels



# OUR VALUES AND COMPETENCIES







## VALUES

### Integrity

Observing financial and intellectual honesty, taking personal responsibility and facing reality, regardless of consequences.

### Customer Orientation

Always seeing things from the customer's perspective. Identifying the customer's unstated as well as emerging needs.

### Future Mindedness

Staying in touch with new developments consistently. Questioning existing assumptions, and making new ideas work.

## COMPETENCIES

Achieve results

Serve and delight your customers

Collaborate and partner with others

Engage, inspire and develop people

Nurture innovation, lead change

Think like an entrepreneur



# OUR BUSINESSES

Leader in aviation, hospitality and travel-related services





**INTERGLOBE**  
AVIATION

**AVIATION**

# InterGlobe Aviation

Operates India's largest airline: IndiGo



IndiGo is the **largest passenger airline** in India. It commenced its domestic operations in 2006 & international operations in September 2011.

The Airline operates as low-cost carrier with focus on three pillars – **offering low fares, being on-time and delivering a courteous and hassle-free experience.** IndiGo has become synonymous with affordability, punctuality, and reliability.



# Global Presence



## OPERATIONS

- India's largest passenger airline with a market share of 53.5% as of October 2021.
- Fleet of 282 aircraft including 140 new generation A320 NEOs, 56 A320 CEOs, 35 ATRs and 51 A321 NEOs.
- Operates over 1500 daily flights.
- IndiGo has a total destination count of 95 with 71 domestic and 24 International destinations.
- IndiGo commenced its international operations in September 2011. It offers flights to top international destinations.
- Best Low-Cost Airline, in India by SKYTRAX World Airline Awards for 10 consecutive years (2010-2019).
- IndiGo has been ranked as the 4th most punctual airline globally in 2018, 6th most punctual airline globally in 2019 and 3rd most punctual airline globally in 2021 by OAG Punctuality League.

For more details visit [www.goindigo.in](http://www.goindigo.in)







**INTERGLOBE**  
HOTELS

**HOSPITALITY**

# InterGlobe Hotels

Joint venture between InterGlobe and Accor



InterGlobe Hotels, a joint venture between **InterGlobe Enterprises** and **Accor Asia Pacific (AAPC)** was established in **2004** for development of the 'ibis' network of hotels in **India, Nepal, Sri Lanka and Bangladesh**. This represents represents **one of the most significant financial commitments** made to the economy hotel segment in the country by any Indian conglomerate and international hospitality company.



# Redefining Budget Hotels in India



## Growing Network

- 23 ibis hotels to be operational with 4500 rooms by 2024\*.



## Pan India Presence

- 18 ibis hotels comprising of more than 3,308 rooms.
- Currently operating in Mumbai, New Delhi, Gurgaon, Chennai, Jaipur, Bengaluru, Pune, Nashik, Hyderabad, Goa, Navi Mumbai, Coimbatore and Kolkata.



## Operational Excellence

- ibis hotels are committed to quality and environment, with all its hotels ISO 9001 certified while ibis Gurgaon, ibis Mumbai Airport and ibis Pune are ISO 14001 certified hotels.

\*committed pipeline







**INTERGLOBE**  
TECHNOLOGY QUOTIENT

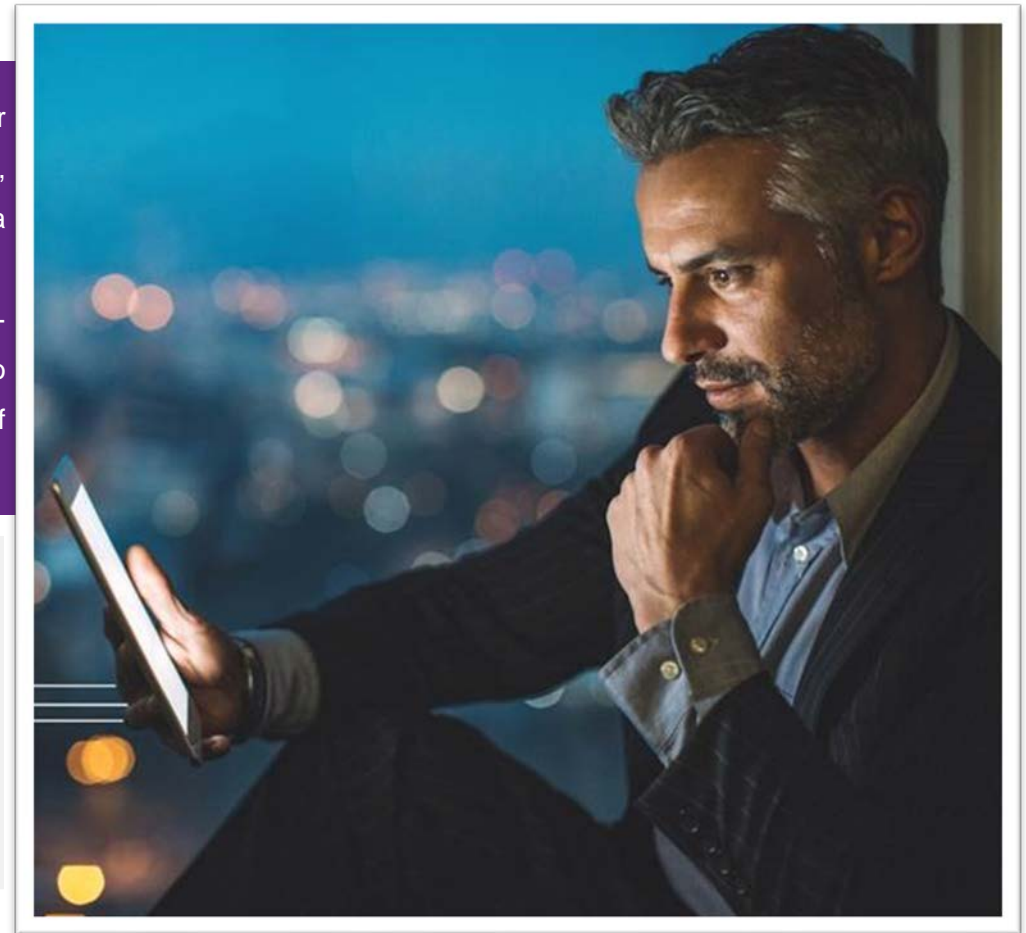
**TRAVEL**

**COMMERCE**

# InterGlobe Technology Quotient

InterGlobe Technology Quotient is an independent official partner appointed by **Travelport** in India, Sri Lanka, Maldives and Bhutan, connecting buyers and sellers to industry-leading travel content through a single platform.

ITQ holds leadership position in travel technology industry with its avant-garde travel technology solutions. Bringing nonpareil inventory options to travel agents' desktops and mobile phones, ITQ renders the process of travel booking and agency management seamlessly.



# Expansive Network and Innovative Products



## Growing Network & Reach

- Market-share of more than 65% in India.
- Connected to nearly 200,000 agency terminals, serving 13,000 customers in almost 400 cities through 24X7 helpdesk.
- 12 training centers and 1 national service centers.



## Innovative Product Offerings

- **Travelport+** – It simplifies how suppliers, agencies, and travelers connect — all through one next-generation platform, one agent desktop, one set of APIs, and one AI and data-driven distribution channel.
- **Smartpoint** – It gives agents more choice, greater selling potential, and more time to dedicate to what they love: delighting the traveler.
- **Travelport APIs-** Travelport APIs help unlock the content needed to scale, with one simple, standards-based programming set of interfaces.
- **Travelport Supplier Merchandising Platform** – offers more distribution access, backed up by advice on how to present and position the offers.







**INTERGLOBE**  
AIR TRANSPORT

# AIRLINE MANAGEMENT

# InterGlobe Air Transport

Leading Airline Management Company in India



- InterGlobe Air Transport has a client portfolio of some of the world's largest airlines, a global car rental giant and a leading hotel booking site.
- In Airlines, it manages a broad spectrum of passenger and cargo operations for its clients.
- Passenger GSA clients include a mix of online and offline carriers - All Nippon Airways, Virgin Atlantic, Delta Airlines, Hertz Car Rentals, LATAM Airlines, Scandinavian Airlines, JetStar, TAROM, China Eastern, Malaysia Airlines and South African Airways.
- Cargo GSA clients include Virgin Atlantic and Turkish Airlines.
- Other GSA clients are Hertz and Bedsonline.



# Unmatched market insights and operations



## INDIA'S LARGEST GSA

- National network across 13 cities with 2500 travel agents / tour operators and 400 corporates.
- Expertise in handling export of over 47,000 tons of export cargo, and 40,000 tons of import cargo a year.



## GLOBAL SALES NETWORK

- International sales network covering the UK, the UAE and Qatar.
- Clientele coverage in 6 continents.







**ADVANCED**

**PILOT TRAINING**

# CAE Simulation Training Private Limited

An advanced pilot training organization

CAE Simulation Training Private Limited (CSTPL), is a joint venture between **InterGlobe Enterprises** and **CAE Inc.**, a global leader in modeling, simulation and training for civil aviation and defense.

CSTPL is one of the **largest state-of-the-art pilot training facilities in India**, where aspirants can benefit from advanced training technology and experienced pilots can get their licenses renewed.





# Ultra-modern pilot training facility

in the National Capital Region (NCR) & Bengaluru



## LARGEST A320 APPROVED TRAINING ORGANIZATION IN INDIA

- EASA certified FSTD operator.
- All courses are DGCA approved and internationally recognized.
- Annual Capacity of over 48,000 training hours.
- The **Greater Noida facility** provides A320 type-rating, recurrent, conversion and jet indoctrination training for commercial aircraft pilots. Currently, it features **three CAE Series 5000, two CAE Series 7000 XR A320 and one CAE Series 7000 XR B737 Max** full-flight simulators certified level D. At this facility, existing pilots can also get their licenses renewed.
- Geographically expanding our footprint with **Bengaluru Centre** with two **A320 NEO Full Flight Simulators** and an upcoming pilot training center in **Gurugram**, near New Delhi Airport.





**SAME**

**(School For Aircraft  
Maintenance Engineering)**

# InterGlobe Education

## School for Aircraft Maintenance Engineering



Established under InterGlobe Education Services Ltd (IGES), School for Aircraft Maintenance Engineering (SAME) is a DGCA approved school offering two-year Aircraft Maintenance Engineering Course in the Category B1.1 (Aeroplane Turbine) & Category B2 (Avionics).

SAME is one of the finest school for Aircraft Maintenance Engineering in India, offering world-class education and practical knowledge through on-the-job trainings. The first batch started in July 2017.







INTERGLOBE

# INTERNATIONAL HOTELS

# International Hotels Portfolio

Our growing portfolio of international hotels represents prime assets in some of the most sought-after global business and leisure destinations.

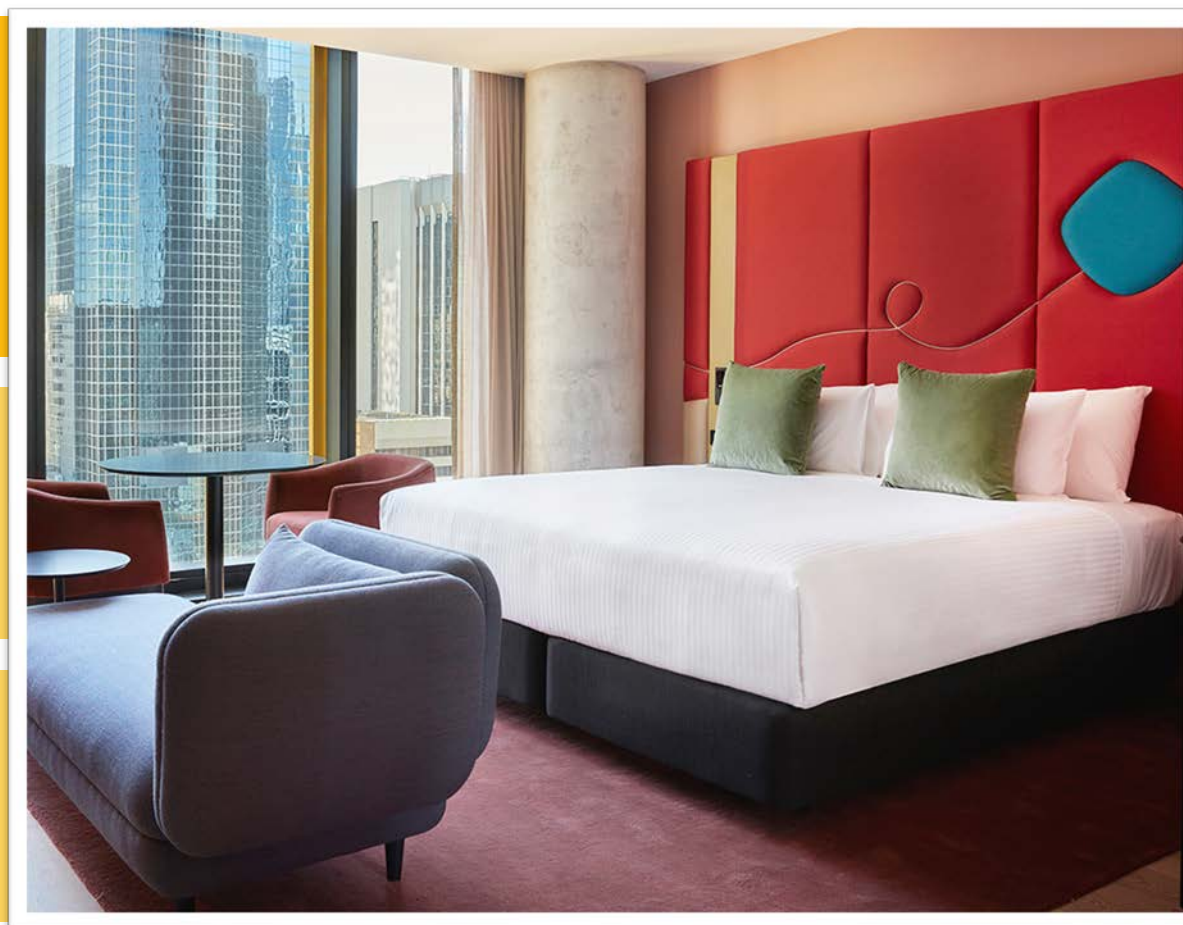
14  
Hotels

2120  
Total Rooms

11  
Countries

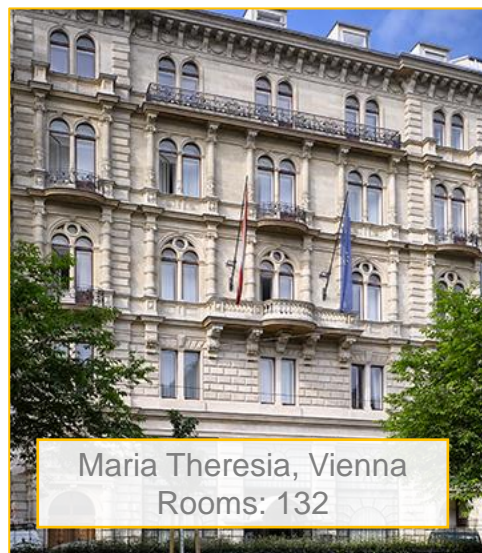
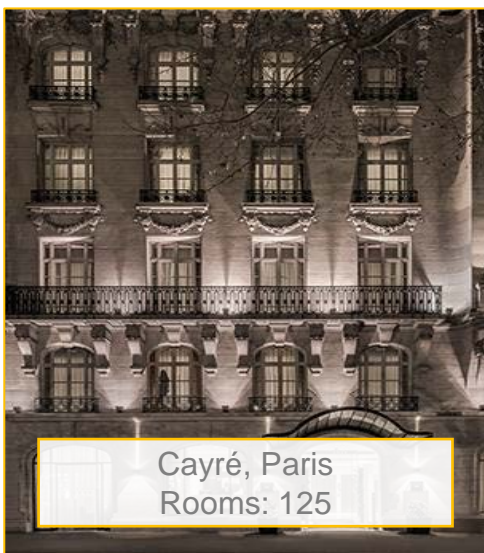
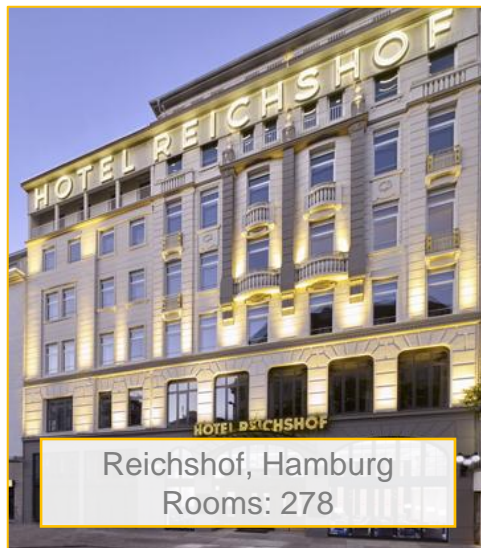
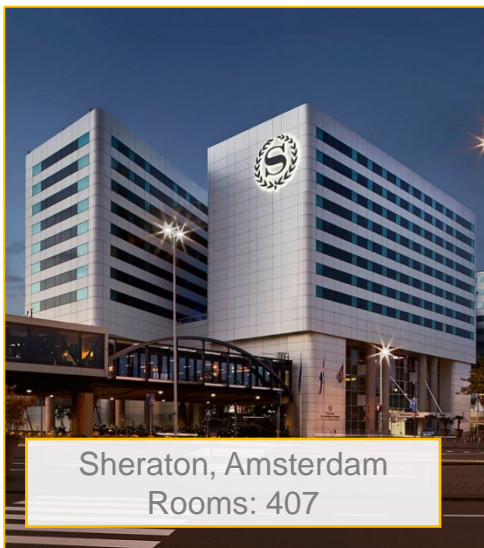
584,656  
Room Nights\*

\*Sold in 2019



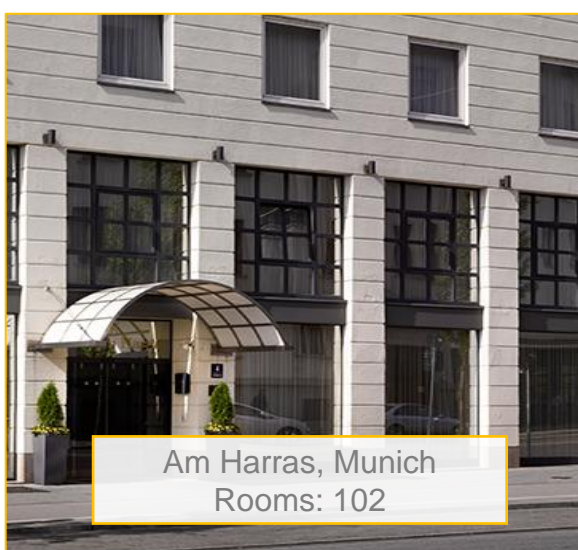
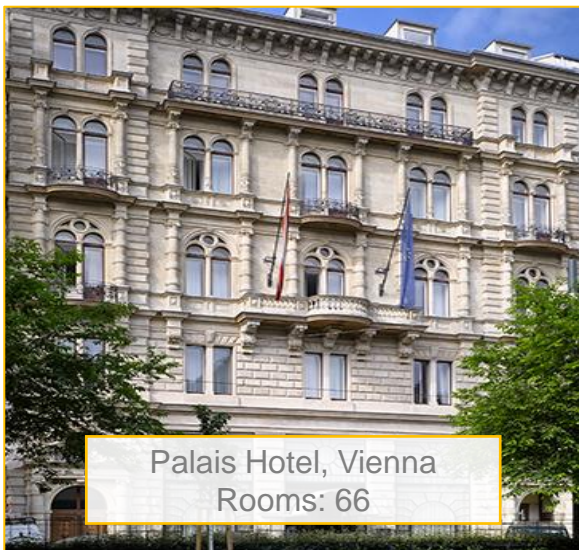


# International Hotels Portfolio





# International Hotels Portfolio



\*under development







**INTERGLOBE**  
FOUNDATION

**FOUNDATION**



# InterGlobe Foundation

Making a difference from the ground up

InterGlobe Foundation is committed to building a society that is **just, equitable and inclusive, utilizing resources in a sustainable** manner. We work towards building partnerships and supporting initiatives that bring together resources, expertise and vision in the areas of **Preserving Heritage and Culture, Promoting Livelihoods and Protecting the Environment.**

## Preservation of Culture and Heritage



- Abdur Rahim Khan-i-Khanan: Restoration and Cultural Revival
- My City My Heritage

## Protection of the Environment



- No Open Waste (NOW) Kumbalgarh
- Community Forestry
- Building Water Sustainability

## Livelihood promotion



- Gramjyothi
- Pragati
- Vaishali Socio-Economic Development (VSED)



# AWARDS AND RECOGNITIONS



# Awards and Recognitions

Some recent accolades for excellence across domains



IndiGo bags 2021 Airline Excellence award. Only Indian airline to win the special COVID-19 Airline excellence award at Skytrax World Airline Awards.



IndiGo has been recognized as one of India's Best Workplaces in Transportation by Great Place to Work Institute.



CAE Simulation Training Private Limited won Golden Peacock National Training Award – 2018.



ibis Kolkata Rajarhat awarded 'Hotel of the year' at the HICSA 2021 in the Budget/Economy hotel segment.



IndiGo has been recognized among the most valuable and strongest airline brands, as per the Brand Finance Airlines 50 report for 2020.



IndiGo recognized as 'Best Low-Cost Airline – Asia' at the TripAdvisor Travellers' Choice Award 2018.



IndiGo ranks 5th best low-cost airline in the world.



IndiGo topped the Safe Travel Barometer in India - IndiGo, has been ranked #1 by the Safe Travel Barometer.



IndiGo won the 'Companies with Great Managers' Award by People Business & Economic Times in 2018.



IndiGo has been recognized as one of the top 50 Prestigious Brands of India 2020-21 by Herald Global and BARC Asia.



IndiGo won a Silver Award in 'airlines' category at the afaqs! Buzziest Brands of the year 2019.



InterGlobe Hotels has been recognized for Commitment to Engagement at the Aon Best Employer India 2018 Awards Ceremony.



InterGlobe Hotels Private Limited won the 7th IGBC Green Champion Awards 2020.



InterGlobe Technology Quotient awarded the 'Pioneer in Technology for Travel Industry' award at Versatile Excellence Travel Awards (VETA) 2020.



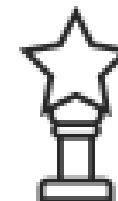
IndiGo was awarded as the 4th most punctual airline globally: OAG Punctuality League 2018.



IndiGo wins Six Awards at the 'Chief Learning Officer (CLO) Awards 2021'.



ibis Pune Hinjewadi won the award of Best New Hotel of the Year at HICSA 2019.



**Winner of 200+ Awards**

For more details visit [www.interglobe.com/awards](http://www.interglobe.com/awards)





**InterGlobe Enterprises Pvt. Ltd.**

Block 2A & 2B, DLF Corporate Park  
DLF City, Phase - III  
Gurugram - 122002  
Haryana, India

T +91 (0) 124 435 2200  
F +91 (0) 123 235 7554  
[www.interglobe.com](http://www.interglobe.com)