


InterGlobe Enterprises

CORPORATE
OVERVIEW





InterGlobe Enterprises is a large Indian conglomerate with ventures in **Aviation, Airline Management, Hospitality, Travel Commerce, Education and Real Estate.**



OUR GROWTH STORY



OUR GROWTH STORY

InterGlobe Hotels

Our joint venture with Accor, established to develop a network of 'ibis' hotels throughout India.



InterGlobe Aviation (IndiGo)

India's largest airline with offering low fares, being on-time and delivering a courteous and hassle-free experience.



InterGlobe Education (SAME)

School for Aircraft Maintenance Engineering offering two year course in Aeroplane Turbine & Avionics category.



1989

2004

2005

2006

2013

2017



InterGlobe Air Transport

One of the leading airline management companies in India, managing a broad spectrum of Passenger and Cargo operations.



InterGlobe Technology Quotient

Providing cutting edge travel technology solutions with unmatched inventory options for customers across Asia Pacific.



Advanced Pilot Training

Our Joint Venture with CAE to offer pilot trainings, in a state-of-the-art facility, utilizing the benefits of the most advanced technology.



InterGlobe Real Estate

A business venture to create & manage commercial and mixed use real estate in India with an aim to create a portfolio of quality yielding assets.

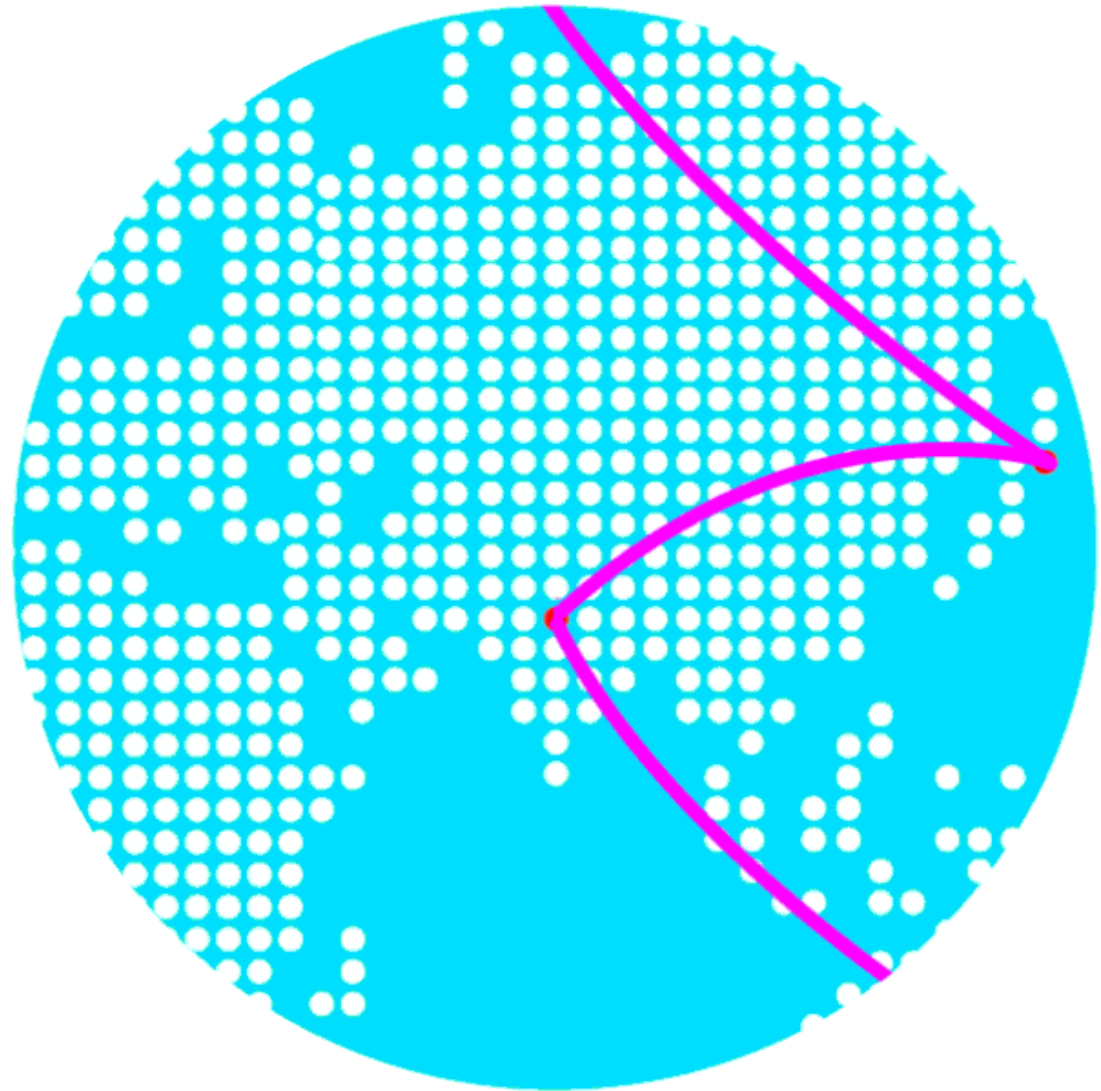


OUR GROWTH STORY

16+
countries

120+
offices

25000+
employees



OUR VALUES AND COMPETENCIES





VALUES

Integrity

Observing financial and intellectual honesty, taking personal responsibility and facing reality, regardless of consequences.

Customer Orientation

Always seeing things from the customer's perspective. Identifying the customer's unstated as well as emerging needs.

Future Mindedness

Staying in touch with new developments consistently. Questioning existing assumptions, and making new ideas work.

COMPETENCIES

Achieve results

Serve and delight your customers

Collaborate and partner with others

Engage, inspire and develop people

Nurture innovation, lead change

Think like an entrepreneur



OUR BUSINESSES

Leader in aviation, hospitality and travel-related services





INTERGLOBE
AVIATION

AVIATION

InterGlobe Aviation

Operates India's largest airline: IndiGo



IndiGo is the **largest passenger airline** in India, and commenced its domestic operations in 2006 & international operations in September 2011.

The Airline operates as low-cost carrier with focus on three pillars – **offering low fares, being on-time and delivering a courteous and hassle-free experience.** IndiGo has become synonymous with being on-time.



Global Presence



PAN INDIA PRESENCE

- Largest domestic airline (Market share of 49% as of May, 2019)*
- Fleet of 234 aircraft including 83 new generation A320 NEOs, 128 A320 CEOs, 18 ATRs and 5 A321 NEO.
- Operates over 1400 daily flights connecting 72 destinations.

For more details visit www.goindigo.in



INTERNATIONAL OPERATIONS

- IndiGo commenced its international operations in September 2011
- Offers flights to international destinations, such as Bangkok, Colombo, Dhaka, Doha, Dubai, Kathmandu, Muscat, Sharjah and Singapore, Istanbul & many more.





INTERGLOBE
HOTELS

HOSPITALITY

InterGlobe Hotels

Joint venture between InterGlobe and Accor Hotels



InterGlobe Hotels, a joint venture between **InterGlobe Enterprises** and **Accor Asia Pacific (AAPC)** was established in **2004** for development of the 'ibis' network of hotels in **India, Nepal, Sri Lanka and Bangladesh**. This represents one of the **most significant financial commitments made to the mid-market hotel segment** in India by an Indian corporate entity and an international hotel major.



Redefining Budget Hotels in India



Growing Network

- 23 ibis hotels to be operational with 4000 rooms by 2022*



Pan India Presence

- 17 ibis hotels are currently operating in Mumbai, New Delhi, Gurgaon, Chennai, Jaipur, Bengaluru, Pune, Nashik, Bengaluru, Hyderabad, Goa, Navi Mumbai, Coimbatore and Kolkata



Operational Excellence

- ibis hotels are committed to quality and environment, with all its hotels ISO 9001 certified while ibis Gurgaon, ibis Mumbai Airport and ibis Pune are ISO 14001 certified hotels

*committed pipeline





INTERGLOBE
TECHNOLOGY QUOTIENT

TRAVEL

COMMERCE

InterGlobe Technology Quotient

InterGlobe Technology Quotient (ITQ), is the official distributor of **Travelport** in **6 markets** across **Asia Pacific region** including India and Sri Lanka.



Travelport 



Expansive Network and Innovative Products



Growing Network & Reach

- Over 36,000 agency terminals across nearly 400 cities, with 19 dedicated offices and 14 resident representatives
- 16 training centers and 2 national service centers
- Market-share of approx. 50% in India



Innovative Product Offerings

- **Travelport Smartpoint** – Upgraded version of Galileo Desktop to redefine travel content.
- **Travelport Rooms and More** – Web based comparison, shopping and booking tool for hotels.
- **Travelport Merchandising Platform** – Redefining airline growth with a new approach to merchandising





INTERGLOBE
AIR TRANSPORT

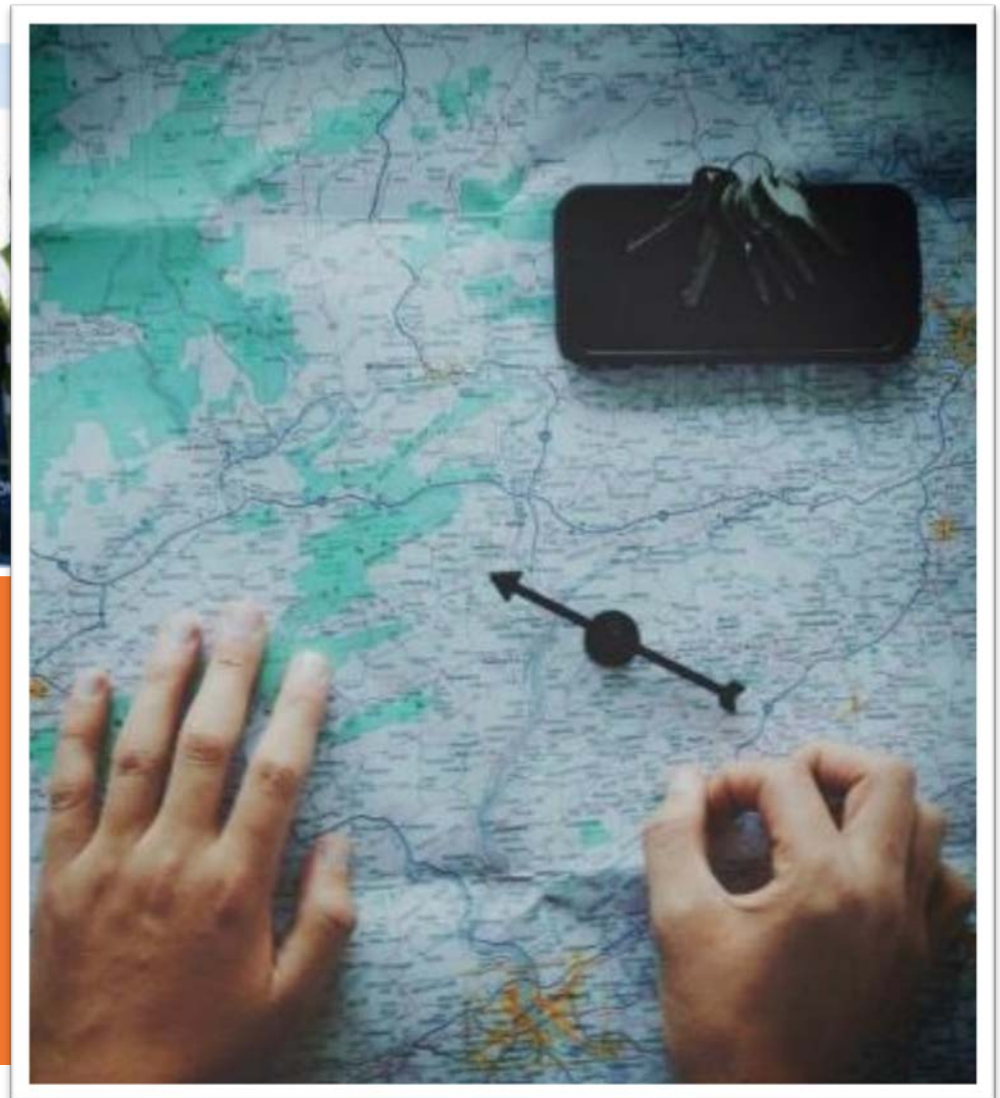
AIRLINE MANAGEMENT

InterGlobe Air Transport

Leading Airline Management Company in India



- InterGlobe Air Transport has a client portfolio of **over a dozen** of the world's **largest airlines** and a global car rental giant – Hertz.
- It manages a broad spectrum of passenger and cargo operations for its clients.
- Passenger GSA clients include a mix of online and offline carriers. Biman Bangladesh, China Eastern Airlines, Virgin Atlantic, Delta Airlines, Hertz Car Rentals, LATAM Airlines, Scandinavian Airlines, JetStar Airways , Malaysia Airlines, TAROM and South African Airways
- Cargo GSA clients include Biman Bangladesh, China Cargo Airlines, Virgin Atlantic and Turkish Airlines .



Unmatched market insights and operations



INDIA'S LARGEST GSA

- National network across 12 cities with 2500 travel agents / tour operators and 400 corporates.
- Expertise in handling export of over 3.5 million* kgs and import of 2.6 million* kgs cargo per month.



GLOBAL SALES NETWORK

- International sales network covering the UK, the UAE and Qatar.

**As of March, 2018*





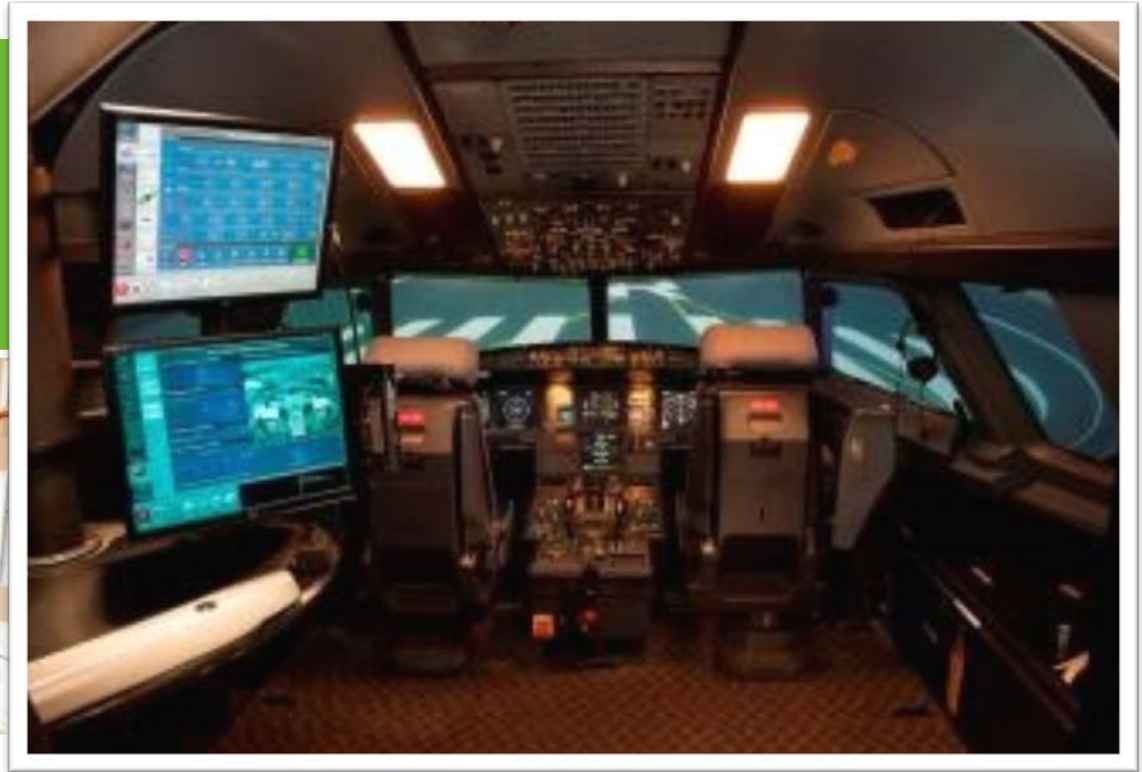
ADVANCED

PILOT TRAINING

CAE Simulation Training Private Limited

An advanced pilot training facility

CAE Simulation Training Private Limited (CSTPL), is a joint venture between **InterGlobe Enterprises** and **CAE Inc.**, a global leader in **modeling, simulation and training for civil aviation and defense.**



Ultra-modern pilot training facility

in the National Capital Region (NCR)



LARGEST A320 APPROVED TRAINING ORGANIZATION IN INDIA

- At full capacity, largest such facility in India
- EASA certified FSTD operator
- Strategically located in North India, offering easy access to a large pilot base in Delhi/NCR
- Proximity to neighboring countries such as Nepal, Bhutan, Bangladesh and Myanmar
- The facility provides A320 type-rating, recurrent, conversion and jet indoctrination training for commercial aircraft pilots
- Currently, it features **three CAE Series 5000 and three CAE Series 7000 XR A320** full-flight simulators certified level D
- At this facility, existing pilots can also get their licenses renewed
- All courses are DGCA approved and internationally recognized





SAME

**(School For Aircraft
Maintenance Engineering)**

InterGlobe Education

School for Aircraft Maintenance Engineering



School for Aircraft Maintenance Engineering (SAME) is a DGCA approved school offering two year Aircraft Maintenance Engineering Course in the Category B1.1 (Aeroplane Turbine) & Category B2 (Avionics).

SAME is one of the finest school for Aircraft Maintenance Engineering in India, offering world-class education and practical knowledge through on the job trainings. The first batch started in July 2017.





INTERGLOBE
REAL ESTATE

REAL ESTATE

InterGlobe Real Estate (IGR)



InterGlobe Real Estate (IGR) currently manages funds and commercial real estate assets in excess of \$300 MN seeded by the parent, InterGlobe Enterprises. IGR aims to create one of India's leading real estate portfolios of high grade yielding assets by adding through a 'Buy' and 'Build' strategy to the current portfolio of more than 1 million sq. ft.





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